# **S**ConnectShip<sup>®</sup>

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#### CONNECTSHIP IN THE

### HEALTHCARE INDUSTRY

## CONSIDER CONNECTSHIP WHEN YOUR CUSTOMER NEEDS:

- Process Standardization
- Scalability
- Carrier Compliance
- Central Management of Multiple Locations
- Global Shipping Capabilities
- International Documentation Such as Export Declarations and Invoices
- Regional & International Carriers
- Hazardous Material Support
- Product/Package Path & History
- Support for Package, LTL, & Freight
- Freight/Package Rate Comparisons
- Non-Windows Platform Integration
- Returns Services Via 2-Sided Labels
- Supply Chain Optimization & Operational Efficiency

ConnectShip helps manufacturers compare a variety of shipping services and rates in order to send samples and prototypes -- fast or at the lowest possible cost.

#### ConnectShip for the Healthcare Industry

While the ConnectShip technology is not restricted by industry vertical, ConnectShip provides shipping compliance for multiple carrier services that can be used to accommodate the healthcare industry specifically. Some of the unique logistical needs of the healthcare industry can be better optimized by integrating ConnectShip to handle high-volume and rapid distribution, tracking and location of products or product recalls, prescription drug marketing regulations, time-sensitive and temperature sensitive shipments, and overseas sourcing, manufacturing, and sales. ConnectShip provides support throughout the entire distribution process of pharmaceuticals, medical supplies and devices, and biotech assets. Integration of ConnectShip into new and existing business management systems improves visibility, compliance, and security of every shipment.

#### Logistical Needs of the Healthcare Industry

- Time-sensitive and temperature-sensitive with high degree of delivery reliability
- · Visibility into the entire path of the package: track and locate a specific shipment
- Significant amount of overseas sourcing, manufacturing, and sales
- · Need to manage Hazardous Materials shipments
- Fast, high-volume distribution of new products and business reply cards to clinics and medical facilities
- · Security against product package loss, damage, or spoilage
- Compliance with regulations regarding transportation of bio/med materials
- Demand for optimization of time and productivity through automation of business processes

ConnectShip® Toolkit is a software solution designed to integrate shipping into other applications. Installed on a server at your location, it provides tracking numbers, shipping rates, shipping labels, and other documents required by UPS and other package and freight carriers. It allows you to ship from 50 origin countries to anywhere your carriers deliver.

ADVANTAGES OF USING CONNECTSHIP® TOOLKIT:

- Flexibility ConnectShip® Toolkit can be integrated into all kinds of business applications such as warehouse management systems, SAP, Oracle, Microsoft Dynamics, and most anything that is on your network.
- Scalability One server with ConnectShip® Toolkit installed can enable shipping from locations across your global enterprise. You can use it to ship from warehouses and distribution centers, retail stores, or even your corporate offices. ConnectShip® Toolkit can handle tens of thousands of packages per day from a single server, and you can add servers as necessary.
- Visibility ConnectShip® Toolkit can make shipping data available throughout your order process, and that means shipping decisions can be made where it makes the most sense. Transportation managers can make informed decisions about the least expensive or fastest shipping methods, and customers can get shipping rates and expected delivery dates from your customer service representatives or your website.

## CONNECTSHIP® TOOLKIT IS A GOOD FIT WHEN THE SHIPPING PROCESS REQUIRES ANY OF THE FOLLOWING:

- A flexible solution capable of seamlessly integrating to enterprise solutions
- A scalable solution capable of handling high volume and future growth
- Visibility of transportation information at multiple points in the shipping process
- A centralized solution capable of providing shipping functionality to many workstations at many different locations
- Multiple carriers for mail, small package, and freight
- A custom user interface or fully-automated system with no user interaction

CONNECTSHIP FOR THE REAL WORLD:

Cardinal Health, ranked 19th on the 2011 Fortune 500 list, relies on ConnectShip when shipping crucial products to pharmacies, hospitals and ambulatory care sites.