ConnectShip®

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CONNECTSHIP IN THE

INDUSTRIAL MANUFACTURING INDUSTRY

CONSIDER CONNECTSHIP WHEN YOUR CUSTOMER NEEDS:

- Process Standardization

- Scalability

- Carrier Compliance

- Central Management of Multiple Locations

- Global Shipping Capabilities

- International Documentation Such as Export Declarations And Invoices

- Regional & International Carriers

- Hazardous Material Support

- Product/Package Path & History

- Support For Package, Ltl, & Freight

- Freight/Package Rate Comparisons

- Non-Windows Platform Integration

- Return Services Via 2-Sided Labels

- Supply Chain Optimization And Operational Efficiency

ConnectShip helps manufacturers scale their operations to respond to changes and compete in the global marketplace.

ConnectShip for the Industrial Manufacturing Industry

There are several segments of the industrial manufacturing industry that share common challenges including supply chain complexity (inbound and outbound), distribution of finished products or parts, and the need to compete at a global level. ConnectShip meets these needs with technology that addresses standardization of processes which can be replicated at distribution centers or manufacturing locations on a global scale.

The scalability and flexibility of ConnectShip solutions means that manufacturers can adjust to the market demand without integrating new systems. ConnectShip is a wholly-owned subsidiary of UPS and supports the majority of UPS services as well as the services of other carriers.

Segments of Industrial Manufacturers

Industrial Machinery – farm, construction, manufacturing, metalworks, commercial, and general manufacturing, such as engines and pumps.

Challenges: low production costs and the need for flexible design capability.

Industrial Textile – makers of yarns, threads, fabrics, carpets and curtains.

Challenges: competition from low-labor cost countries, and the need to streamline supply chain operations, and manage transportation costs.

Fabricated Metal Manufacturing - within this segment, there are metal service centers, industrial product manufacturers and suppliers, and consumer manufacturers. Service centers produce make-to-order metal sheets, plates, tubes, and pipes. Metal workers provide metal stamping, valves, metal coating, and fabricated metal parts for manufacturers. And, consumer product manufactures produce make-to-stock items such as cutlery, nuts, screws, wire, and tools for home improvement stores.

Challenges: manufacturing-driven demand, highly customized product lines, OSHA and EPA regulations, large capital investments, and foreign competition.

ConnectShip® Toolkit is a software solution designed to integrate shipping into other applications. Installed on a server at your location, it provides tracking numbers, shipping rates, shipping labels, and other documents required by UPS and other package and freight carriers. It allows you to ship from 50 origin countries to anywhere your carriers deliver.

ADVANTAGES OF USING CONNECTSHIP® TOOLKIT:

- Flexibility - ConnectShip® Toolkit can be integrated into all kinds of business applications such as warehouse management systems, SAP, Oracle, Microsoft Dynamics, and most anything that is on your network.

- Scalability - One server with ConnectShip® Toolkit installed can enable shipping from locations across your global enterprise. You can use it to ship from warehouses and distribution centers, retail stores, or even your corporate offices. ConnectShip® Toolkit can handle tens of thousands of packages per day from a single server, and you can add servers as necessary.

- Visibility - ConnectShip® Toolkit can make shipping data available throughout your order process, and that means shipping decisions can be made where it makes the most sense. Transportation managers can make informed decisions about the least expensive or fastest shipping methods, and customers can get shipping rates and expected delivery dates from your customer service representatives or your website.

CONNECTSHIP® TOOLKIT IS A GOOD FIT WHEN THE SHIPPING PROCESS REQUIRES ANY OF THE FOLLOWING:

- A flexible solution capable of seamlessly integrating to enterprise solutions
- A scalable solution capable of handling high volume and future growth
- Visibility of transportation information at multiple points in the shipping process
- A centralized solution capable of providing shipping functionality to many workstations at many different locations
- Multiple carriers for mail, small package, and freight
- A custom user interface or fully-automated system with no user interaction

CONNECTSHIP FOR THE REAL WORLD:

General Electric, ranked number 6 on the 2011 Fortune 500 list, utilizes ConnectShip to face global shipping challenges as it operates in more than 100 countries and employs about 300,000 people worldwide.

Dow Corning, a global leader in silicones and silicone-based technology and innovation, turns to ConnectShip to serve the diverse shipping needs of its more than 25,000 customers worldwide.